



ProPharmaceuticalsGroup

**YOUR GLOBAL PARTNER FOR UNLICENSED MEDICINES,
SHORTAGES AND REFERENCE LISTED DRUGS**

2024

WE LISTEN • WE FIND • WE DELIVER
www.propg.com.au

Areas of Business

Unlicensed Medicine and Shortages

Global search and sourcing working directly with Manufacturers, Sponsors or Qualified Licensed Wholesalers. Pro PG supports unmet medical needs for medicines not registered in Australia (or other regions) and we also bridge supply gaps addressing market shortages through the **S19A** or **Special Access Scheme (SAS)** pathways.

Reference Listed Drugs (RLD's) and Clinical Trials

One source for all samples **worldwide**. Single and multiple batch drugs to end pharmaceutical companies and clinical research organisations.

We partner with EU GMP manufacturing facility allowing for EU GMP repacking, release and distribution of Clinical Trial supplies into Europe region and secondary labelling requirements for supply to Australia where required.



Unlicensed Medicines Managed Access Programs

National Direct Distribution with over
100 Major Hospitals and **1000** Retail
Pharmacies as Direct Customers

Public Hospitals, Ramsay, Healthscope,
SJOG, Slade, Baxter, QLD Health, NSW
Health, SA Health.....



Unlicensed Medicines Managed Access Programs

We are dedicated to Global Medicine Access and work closely with hospitals to solve their unlicensed medicine requests

We are known for this by the hospitals who reach out to us for specific requests.



Unlicensed Medicines

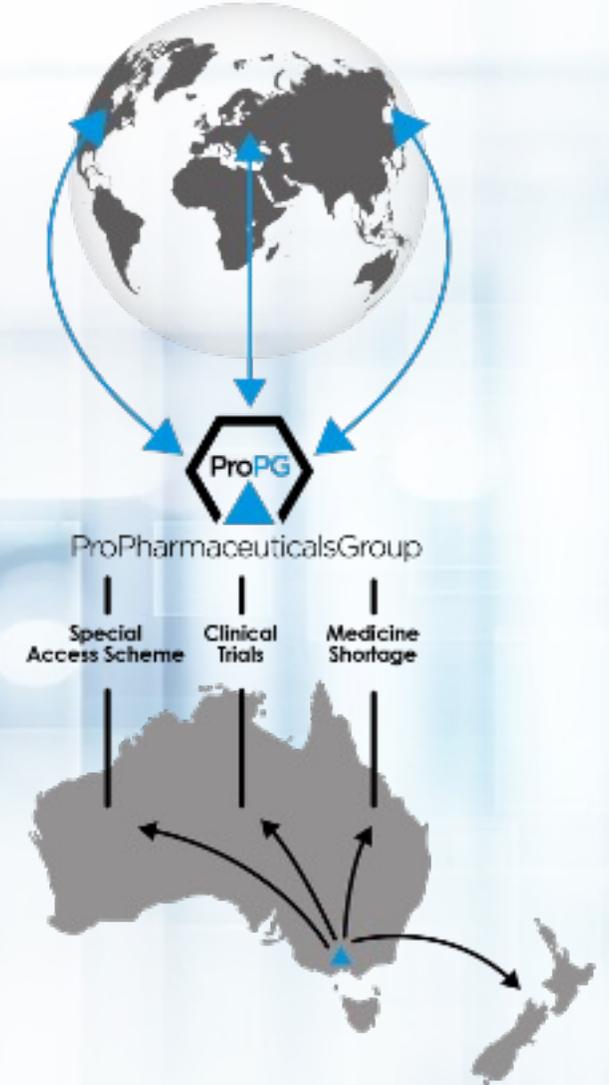
As the **Sponsor** in Australia we import Unlicensed Medicines which are for unmet medical needs of patients (no registered product in Australia) or there is a Shortage of the Australian Registered product. We import these products and **supply directly** to our customer base.

Our model allows for additional Unlicensed Medicines to be added to supply to our Customers and we can work closely with our Customers to understand their needs and seek additional products to support their needs. This model has allowed us to scale up from starting in 2015 to grow into one of Australia's leading suppliers to Hospitals for Unlicensed Medicines.

We work on our Customer Service and understand the importance of this meeting critical deadlines for supply and providing tailored service for our customers.

Supplying to National Shortages we have grown our Direct Accounts to the majority of major Australian hospitals and over 200 retail pharmacies. We also supply to major wholesalers products in shortages and can reach the entire Australian and New Zealand Markets.

Unlicensed Medicines in Australia



Shortages

Our 2nd area of the business is **supplying alternative products** for shortages. While we initially supplied to shortages in Australia this has now grown to **supplying other regions** especially post Covid-19 where we have supplied from Poland and other regions products to meet supply gaps.

Within Australia we have met supply gaps through supplying under Special Access Scheme or under S19a approval methods where Pro Pharm is the importer and Sponsor of the product as well as the direct distributor. We have supplied various products and these have included Cold Chain chemotherapy, bulky IV antibiotics and large volume ICU medicines.

Globally we have also supplied ICU products and other products needed for Covid-19 and we continue to work in this area.



Reference Listed Drugs (RLD's) and Clinical Trials

Pro Pharmaceuticals Group has an Australia wide customer base, customer service team, regulatory expertise, storage, distribution. We can provide market access to Australia for a company seeking to expand to our market.

With GMP and GDP compliant warehouses, we have presence in major markets across the globe..



Reference Listed Drugs (RLD's)

Pro Pharmaceuticals Group's **expertise** is **sourcing and procurement** of commercial pharmaceuticals to meet specific clinical trial demands.

We work directly with multinational clients, CRO's and CDMO's and source either directly from manufacturers or from our validated global network of suppliers. We work on procurement, storage, transport, customs clearance, import/export and our SOP processes work to ensure client satisfaction.

Pro Pharmaceuticals Group holds Wholesaler Licences (24210526 and 22210672) from the Department of Health Victoria and works under Australian GDP compliant and ISO 9000 accredited depot facilities in Melbourne Australia. We have partnered with a Poland based EU-GMP Manufacturing site for secondary labelling, repacking, QP release and we can distribution to EU or other global regions if required. Storage sites are licensed, secured, audited and temperature-controlled.

We are strengthening our Biological Comparator sourcing and have partnered with a number of USA and European licensed distributors/wholesalers who specialise in biological procurement. We also work with World Courier and Marken to ensure door to door service.



Clinical Trial Supply

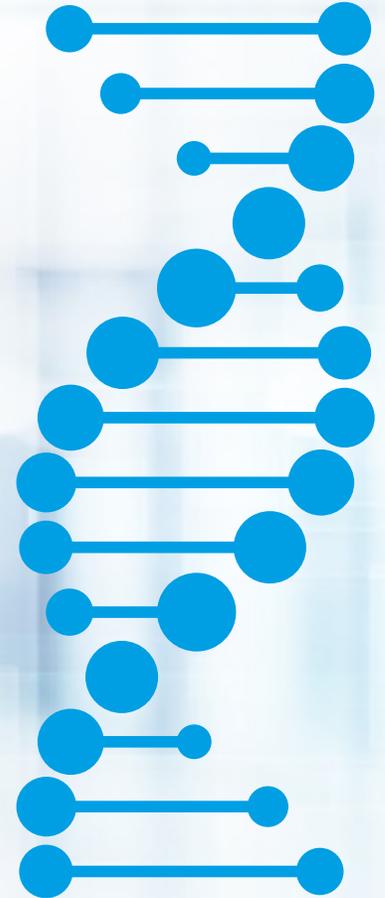
Comparator sourcing is easy with the right partner. It is more than just a service. It is a strategy. Our role is simple: **To ensure you have the right pharmaceutical product at the right time and at the right place.**

Comparators are essential to the success of your clinical trial, and we understand that. Our experienced and dedicated sourcing experts are able to collect probably each pharmaceutical product directly from manufacturers or through trusted partners. Does not matter whether you need small or large quantities, with or without CoA, sourced from one single lot with a maximum expiry date according to your study needs...

If the product you need exists, we will collect it and deliver to you.

We help obtaining the necessary products according to your requirements and offer you:

- Direct access to innovators and approved supply sources
- Supply sources in EU, Eastern Europe, Asia, US and Australia
- Sourcing of comparator products at attractive prices
- Intensive research and fast response to your inquiries
- Product documentation



Key Success of your clinical studies

We focus on complex clinical trial service and offer a unique combination of **specialized GMP activities and logistics**.

It is precisely this **flexibility and personal approach** that differentiates us on the market. That is exactly the key to success of your clinical studies.

Our Manufacturing plant located in Warsaw, Poland in the heart of Europe, is in the optimal position to provide efficient solutions for the packaging, labelling, QP release, storage and distribution of investigational medicinal products.

Our professional team brings **extensive experience** to the challenges of modern-day clinical trials.



Sourcing: Options

Central sourcing

Sourcing a product in once single country for all countries involved in a clinical study.

OR

Local sourcing

Sourcing a commercially available product in particular country, for use in the same country.

Direct sourcing

Sourcing from the Marketing Authorization Holder

OR

Open Market sourcing

Sourcing from the Wholesalers or General Distributors



Fully Approved Global Supplier Network



Key Competitive Advantages Clinical Studies

89% of return business

Management team composed of ex-top Pharma, CROs and logistics professionals.

Management System compliant with GDP and GMP requirements.

Guaranteed speed of response to each request within max 24h.

Comparator sourcing through direct procurement contracts with manufacturers and fully qualified suppliers

Off-hours/weekend/holiday direct contact with manager responsible for your request.



Leadership

"From pallets of I.V. antibiotics, chemotherapy or ICU medicine for State or National Shortages, to the one patient who is at the hospital needing a life-saving medicine, Pro Pharm is committed to its customer.

Our customer is the basis of what we do and we continue to work with our customers to provide Global Medicine Access, providing solutions to their needs."

Sandip Manku M.B.A., B.Pharm., MSHP

Managing Director

Sandip Manku is based at our Australian Office and is the Qualified Person (Pharmacist) and Managing Director for Pro Pharmaceuticals Group. Sandip's focus on Australian RLD's as well as the overall group strategy, development and regulatory side.

Sandip is an experienced Pharmacist who has previously owned a Retail Pharmacy and has Hospital Pharmacy experience in the UK, he is a member of the SHPA. He completed his Bachelor of Pharmacy in 1995 from Monash University and MBA from Nottingham University in 2002. Along with his Pharmacy experience he has held Sales Management roles with Roche, Pfizer, Mylan, Sandoz, Sanofi, Bayer, Dr Reddy's and Generic Health over his career.

Sandip formed Pro Pharmaceuticals Group in 2015.



Our Team



Sandip Manku
Managing Director



Lukasz Nowaczek
Clinical Trials Lead



Dr Anita Manku
Medical Advisor



Dr Raaj Chandra
Medical Advisor



Dr Romi Grover
Medical Advisor



Dickson Yan
Pharmacy Advisor



Ninu Huddlestone
Marketing Lead



We are also supported
by experienced
Customer Service staff
and our 3PL Warehouse

Thank you!

Social Responsibility

We appreciate receiving a lot from customers thanks to our dedicated work, and we want to share it.

We are pleased to donate a monthly percentage of profits to UNICEF.



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